

Novitell Secures Essential UK Deal Together with Siphon Networks

Together with their valued partner Siphon Networks, Novitell has secured an essential deal on the UK market for the Novitell Fusion with a high profile ITSP. The deal will allow for UK enterprises to experience the mobile VoIP solution – the Novitell Fusion.

The Novitell Fusion is a mobile VoIP solution tailor-made for enterprises and sold through Internet telephony (IP) service providers, who are ideally suited for this solution that will allow them to transfer their superior telephony offer to the mobile. By purchasing the Novitell Fusion enterprises will experience significant cost reductions on their mobile expenses as well as more mobile, more flexible and far more effective employees. By integrating mobile into the core telephony infrastructure they also have the opportunity to streamline, monitor and manage telephony usage and to a larger extent align mobility with their business strategy.

Siphon Networks and Novitell signed a reseller agreement in September and both companies are delighted with the progress already made. “We had been searching for the right FMC solution for a while and had considered several options besides Novitell Fusion”, says Steve Harris from Siphon Networks, “but it did not take long to realize that Novitell has the best solution on the market right now. This is in particular due to its integration with the ITSP softswitch and the seamless and energy efficient mobile client. It is obvious that this solution is developed with the ITSPs and their customers in mind and that is also how Siphon Networks operates”.

“We consider Siphon Networks to be the ideal partner, and this successful deal is a clear confirmation that we were right to do so. Through their extensive and established network of telephony providers we are convinced that Novitell can be established as the go to solution for mobile VoIP in Europe”, says CEO of Novitell Klaus Akselsen.

About Novitell

Novitell was established in 2007 by industry experts seeing a need in the market for a mobile VoIP solution. Novitell is today an international company situated in Denmark, with organizations in both Denmark and Vietnam. Novitell continues to work on the cutting edge of development in order to provide better solutions, with focus on high usability and seamless integration.

About Siphon Networks

SIPHON Networks Ltd. is a leading European player in the design, supply, delivery & integration of advanced Unified Communications technology to enable Internet Telephony Service Providers (ITSPs) to deliver innovative services on a robust and scalable platform.

