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EyePea and Novitell Signs Reseller Agreement

Novitell is continuing its expansion with a reseller agreement with the largest open source VoIP integrator in Belgium bringing the Novitell Fusion closer to Belgium, Luxemburg and France. EyePea will be reselling the Novitell Fusion to its extensive network of enterprise customers and service providers looking for a mobile VoIP solution.

EyePea is a system integrator with essential skills with open source VoIP platforms; in particular the world largest platform Asterisk. The Novitell Fusion is successfully running on several Asterisk platforms already so the mixture of the EyePea and Novitell offers will require a minimum of integration and a multitude of benefits for EyePea's customers and partners. "We regard the Novitell Fusion as an obvious value adding solution that will allow us to expand our offer to the mobile world. We know that a lot of our partners and customers are requesting an opportunity to use or provide mobile VoIP in an efficient and easy way and we believe that the Novitell Fusion is the ideal solution to provide just that" says Jacques Gripekoven, CEO from EyePea. "We have already implemented the solution in our own organization and are impressed with the efficiency it provides".

The Novitell Fusion is a mobile VoIP solution tailor-made for enterprises and sold through Internet telephony (IP) service providers, who are ideally suited for this solution that will allow them to transfer their superior telephony offer to the mobile. By purchasing the Novitell Fusion enterprises will experience significant cost reductions on their mobile expenses as well as more mobile, more flexible and far more effective employees. By integrating mobility into the core telephony infrastructure they also have the opportunity to streamline, monitor and manage telephony usage and to a larger extent align mobility with their business strategy.

"We are thrilled to include EyePea in our Partner Network" says CEO of Novitell Klaus Akselsen. "We are very impressed with the level of knowledge that they bring to the table and the swiftness of which they pursue building their company. We are convinced that EyePea will be a crucial player in establishing the Novitell Fusion as the go to solution for IP mobility in Europe.

About Novitell

Novitell was established in 2007 by industry experts seeing a need in the market for a mobile VoIP solution. Novitell is today an international company situated in Denmark, with organizations in both Denmark and Vietnam. Novitell continues to work on the cutting edge of development in order to provide better solutions, with focus on high usability and seamless integration.

About EyePea

Eyepea (www.eyep ea.eu) is a VoIP system integrator building solutions around Open Source platforms such as Asterisk, OpenSER, OpenFire, Red5, etc. They offer solutions and services to private enterprises and administrations in Belgium, Luxemburg and France. Eyepea has offices in Belgium (Brussels) and France (Lille and Paris).

